
Maryland Licensing Workgroup

Meeting Agenda (revised)

Friday, January 16th 2026; 10:00 a.m. – 12:00 p.m.

Please be advised that this meeting is recorded.
The video recording will be posted online and available to the public.

Participation Options

Virtual (Google Meet)

Join by video: <https://meet.google.com/mco-cjpg-dqj>

Join by phone: 1-262-885-7022 (PIN 550 367 512#)

More phone numbers: <https://tel.meet/mco-cjpg-dqj?pin=1299343031366>

Agenda Items

1. Welcome and Opening Remarks

Tony Salazar, Commissioner of Financial Regulation (Workgroup Chair)

2. Collection Agency Licensing Proposals

Members discuss issues raised during December meeting; facilitated by Chair Salazar.

3. Consumer Loan and Installment Loan Lender Licensing

Continue discussion from December meeting.

a) Overview of Existing Laws

Clifford Charland, Assistant Commissioner, Financial Services Licensing & Supervision

b) Guest/Stakeholder Perspective

Gretchen Reimert, Assistant Attorney General, Office of Financial Regulation,
Maryland Dept. of Labor

c) Discussion and Q&A

All members; facilitated by Chair Salazar.

4. Indirect Vehicle Financing and Auto Dealers as Creditors

Continue discussion from December meeting.

a) Overview of Existing Laws

Clifford Charland, Assistant Commissioner, Financial Services Licensing & Supervision

b) Proposal and Supporting Materials

Ben Carney, Gordon Wolf & Carney (Workgroup Member)

c) Guest/Stakeholder Perspective

John Van Alst, National Consumer Law Center

d) Discussion and Q&A

All members; facilitated by Chair Salazar.

5. Third-Party Litigation Financing and Probate/Estate Loans

a) Overview and Background

Amy Hennen, Assistant Commissioner, Policy & Engagement

b) Guest/Stakeholder Perspective

Bob Enten, Gordon Feinblatt (third-party litigation financing)

Nora Nichols, Consumer Protection Division, Maryland Office of the Attorney General

c) Discussion and Q&A

All members; facilitated by Chair Salazar.

6. Wrap-Up Discussion and Next Steps

All members; facilitated by Chair Salazar.

Additional Information

Next Meetings

Dates: Friday, February 13th and Friday, February 27th 2026

Time: 10:00 a.m. – 12:00 p.m. (virtual)

Topic: Mortgage Lender License, including “zombie mortgages” (proposed)

Staff Coordinator

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